

COSMOS BUSINESS SYSTEMS

INFORMATION SYSTEMS AND TELECOMMUNICATIONS S.A.



BALANCE SHEET AS AT 31 DECEMBER 2012 - (JANUARY 1 - DECEMBER 31, 2012) 24th Year Public Companies (S.A.) Reg. No. 16967/01AT/B/88/314 (2012) - G.E.MI. No.: 000412401000 (Amounts in euro)

<u>ASSETS</u>			AR ENDED 2012			AR ENDED 2011	<u>LIABILITIES</u>	YEAR ENDED	YEAR ENDED
			Net Book value A				A. SHAREHOLDERS' EQUITY	2012	2011
Other formation expenses	951.558,48 951.558,48	857.574,49 857.574,49	93.983,99	878.812,89 878.812,89	703.241,43	175.571,46 175.571,46	I. Share Capital (3.999.500 shares of 1,07 each)		
C. FIXED ASSETS	951.556,46	057.574,49	93.963,99	070.012,09	703.241,43	175.571,40	1. Paid-up capital	4.279.465,00	4.279.465,00
II. Tangible Assets							III. Revaluation Reserves-Investment Grants	4.279.465,00	4.279.465,00
1. Land	1.172.500,00	0,00	1.172.500,00	1.172.500,00	0,00	1.172.500,00	3. Grants for investments in fixed assets	31.976,40	0,00
Buildings and technical works	239.890,09	232.641,40	7.248,69	244.961,92	215.496,98	29.464,94	IV. Reserves	01.070,10	0,0
Machinery, technical installations	200.000,00	202.011,10	7.2-10,00	211.001,02	210.100,00	20.101,01	1. Legal reserve	100.050,95	97.403,43
and other mechanical equipment	2.025,87	1.672,39	353,48	2.025,87	1.575,21	450,66	5. Tax-free reserves under special laws	38.974,70	78.203,4
5. Transportation equipment	50.988,66	38.748,23	12.240,43	50.988,66	33.076,23	17.912,43		139.025,65	175.606,88
Furniture and fixtures	1.359.981.88	1.241.870,89	118.110,99	1.411.296,76	1.229.920,77	181.375,99	V. Results carried forward		
7. Payments on account and tangible assets		,			,		Profit carried forward	96.116.07	84.491.7
in course of construction	2.608.182,61	0,00	2.608.182,61	2.608.182,61	0,00	2.608.182,61	Total Shareholders' Equity (AI+AIII+AIV+AV)	4.546.583,12	4.539.563,60
Total Tangible Assets (CII)	5.433.569,11		3.918.636,20	5.489.955,82	1.480.069,19	4.009.886,63	B. PROVISIONS FOR LIABILITIES AND CHARGES	1.0 10.000,12	1.000.000,0
III. Financial Assets	3.433.303,11	1.514.552,51	3.310.030,20	0.403.303,02	1.400.003,13	4.003.000,00	Provisions for staff retirement benefits	194.227,60	194.227,60
Participation interests in affiliated undertaking	10		1.099.999,00			1.099.999,00	F. LIABILITIES	134.221,00	134.221,00
Amounts owed by affliated undertakings	js		322.000,00			70.000,00	II. Carrent Liabilities		
7. Other long-term receivables			9.143,09			35.822,01	Suppliers	2.389.555.63	3.871.072.3
3								,.,.,	
Total Fixed Assets (CII+CIII)			5.349.778,29			5.215.707,64	2a.Cheques payable (postdated)	1.702.970,92	1.868.177,19
D. CURRENT ASSETS							3. Banks	7.924.713,93	5.962.712,05
I. Inventories			E40 000 00			000 440 00	Advances due to trade debtors	88.681,94	42.198,05
Merchandise Work in progress			543.296,90 0.00			622.412,88 695.673,71	Taxes-duties Social security	134.872,87 64.468,95	175.817,88 78.325,33
5. Payments on account for stocks parchases			2.273.642.40			658.749,21	7. Current portion of long-term debt	0,00	0,00
5. Fayments on account for stocks parchases			2.816.939,30			1.976.835,80	11. Sundry creditors	246.963,99	165.868,65
II. Receivables			2.010.333,50			1.97 0.000,00	Total Liabilities (CII)	12.552.228,23	12.164.171,46
Trade debtors			6.268.255,12			5.634.493,61	Total Liabilities (CII)	12.552.226,25	12.104.171,40
Notes receivable			2.900,00			0,00			
3a.Cheques receivable (postdated)			1.627.743,71			1.902.829,93			
10.Doubtful-contested trade and other debtors		44.271,62	1.027.740,71		44.271,62	1.302.023,33			
Less: Provisions		25.772,94	18.498,68		16.772,94	27.498,68			
11.Sundry debtors		202,0.	9.858,95		10.172,01	49.575,28			
12.Advances to account for			50,00			50,00			
			7.927.306,46			7.614.447,50			
IV. Cash and casg equivalents						,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
1. Cash on hand			7.790,00			1.364,47			
Current and time deposits			1.059.740,94			1.017.500,87			
			1.067.530,94			1.018.865,34			
Total Current Assets (DI+DII+DIV)			11.811.776,70			10.610.148,64			
E. PREPAYMENTS AND ACCRUED INCOME							D. ACCRUALS AND DEFERRED INCOME		
1. Prepaid expenses			116.613,76			834.822,37	2. Accrued expenses	79.113,79	61.081,33
2. Accrued income			0,00			60.428,97			
Other prepayments and accrued income			0,00			62.364,97			
			116.613,76			957.616,31	GRAND TOTAL SHAREHOLDERS' EQUITY		
GRAND TOTAL- ASSETS (B+C+D+E)			17.372.152,74			16.959.044,05	& LIABILITIES (A+B+C+D)	17.372.152,74	16.959.044,0
DEBIT MEMO. ACCOUNTS							DEBIT MEMO. ACCOUNTS		
2. Guarantees and real securities			4.719.095,86			4.077.679,33	Guarantees and real securities	4.719.095,86	4.077.679,3
Other memo. accounts			254.371,16			134.351,39	Other memo, accounts	254.371,16	134.351,3
4. Other memo, accounts			4.973.467.02			4.212.030,72	4. Other memo, accounts	4.973.467.02	4.212.030,72
								4.373.407,02	+.212.030,7
NOTES: 1) In the account "Payments on account and tangi			,						
In the Debit Memo Account "Guarantees and real securit	ties" is included the	concession of real	mortgage and pre-n	otice on land in Me	etamorphosis of va	alue € 2,95 million th	nat the company has given to the Bank, as guarantee for loans o	f € 3,9 million.	

·					ide e 2,95 million tha	at the company has given to the Bank, as guarantee for loans of €		
INCOME STATEMENT	APPROPRIATION ACCOUNT							
. OPERATING RESULTS	YEA		YEA	R ENDED 2011	YEAR ENDED 2012 YEAR ENDED :			
Net turnover (sales)		16.201.119,41			16.773.140,69	Net results (profit) for the year	75.302,43	78.280,2
Less: Cost of sales		13.248.772,34			13.782.133,92	Plus: Profit brought forward	84.491,78	74.537,4
Gross operating results results (profit)		2.952.347,07			2.991.006,77	Total	159.794,21	152.817,6
Plus: Other operating income		193.043,49			158.627,99	LESS:1. Income tax	51.916,23	55.829,2
Total		3.145.390,56			3.149.634,76	Other not charged to the operating cost taxes	9.114,39	9.755,6
LESS: 1. Administrative expenses	629.019,25			674.789,70		Profit for appropriation	98.763,59	87.232,7
Distribution costs	1.800.492,23	2.429.511,48		1.930.391,50	2.605.181,20	Appropriated as under:		
Sub-total (profit)		715.879,08			544.453,56	1. Legal reserve	2.647,52	2.740,98
PLUS: 4. Interest and similar income	2.561,97			8.482,77		Profit carried forward	96.116,07	84.491,78
Less: 3. Interest expense and similar charges	639.129,72	-636.567,75		469.678,13	-461.195,36		98.763,59	87.232,76
Total operating results (profit)		79.311,33			83.258,20			
II. PLUS: Extraordinary results	STATEMENT OF CASH FLOWS FOR THE YEAR 2012							
 Extraordinary and non-operating income 	8.364,81			3.303,32			YEAR ENDED 2012 Y	EAR ENDED 2011
Extraordinary gain	2.944,07			0,00		Cash flows from operating activities		
Less: 1. Extraordinary and non-operating expenses	13.111,55		7.863,12			Cash receipts from customers	19.194.551,94	21.302.138,27
Extraordinary losses	2.206,23 15.317,78	-4.008,90	418,20	8.281,32	-4.978,00	Cash paid to suppliers and employees	-20.208.599,64	-21.983.150,40
Operating and extraordinary results (profit)		75.302,43			78.280,20	Cash generated from operations	-1.014.047,70	-681.012,13
LESS: Total depreciation of fixed assets	289.429,68			329.021,20		Income tax paid	-12.587,20	0,00
Less: Charged to the operating cost	289.429,68	0,00		329.021,20	0,00	Net cash flows from operating activities	-1.026.634,90	-681.012,13
NET RESULTS (Profit) FOR THE YEAR before taxes		75.302,43			78.280,20	Cash flows from investing activities		
ST	Acquisition of subsidiary, net of cash acquired	-252.000.00	-70.000,00					
		31/12/2012			31/12/2011	Payments for purchase of property, plant and		
Net equity of period Opening Balance		4.539.563.66			4.487.639.64	equipment (PPE) and intangible assets	-42.303,55	-44.833,90
Profit / (Loss) for the year after taxes		14.271,81			12.695,27	Proceeds from interest, dividends and rents of assets	,	
,		4.553.835,47			4.500.334,91	of the investing activities	2.694,44	8.567,35
Increase/(decrease) of share capital						Net cash used in investing activities	-291.609,11	-106.266,55
Dividends distributed (profit)		0,00			0,00	Cash flows from financing activities		
Net income/(expense) recognised directly in equity		-7.252,35			39.228,75	Proceeds from loans	5.583.100,00	2.874.000,00
Other changes in equity		0,00			0,00	Repayments of loans and interest	-4.216.190,39	-1.952.160,92
Net equity of period Closing Balance		4.546.583,12			4.539.563,66	Net cash used in financing activities	1.366.909,61	921.839,08
						Net increase/decrease in cash and cash equivalents	48.665,60	134.560,40
						Cash and cash equivalents at beginning of the year	1.018.865,34	884.304,94
						Cash and cash equivalents at end of the year	1.067.530,94	1.018.865,34

THE CHAIRMAN OF THE B. OF D. & MANAGING DIRECTOR

Athens, 15 March 2013 THE VICE CHAIRMAN OF THE B. OF D.

THE FINANCE MANAGER

DIMITRIOS DAFNIS ID. No. AA 026303

GEORGIOS MANOUKAS ID. No. AB 336815

SPYRIDON KARAVAS ID. No. N 570146 E.C.G. Licence No. 32272 / A' CLASS

INDEPENDENT AUDITOR'S REPORT

To the Shareholders of the Company "COSMOS BUSINESS SYSTEMS - INFORMATION SYSTEMS AND TELECOMMUNICATIONS S.A."

Report on the Financial Statements We have audited the above financial statements of the Company "COSMOS BUSINESS SYSTEMS-INFORMATION SYSTEMS AND TELECOMMUNICATIONS S.A.", which comprise the balance sheet as at 31 December 2012 and the statements of income, changes in equity and cash flows and the results appropriation account for the year then ended, as well as the relevant notes to the financial statements. Management's Responsibility for the Financial Statements Management is responsible for the preparation and fair presentation of these financial statements in accordance with the Accounting Standards that are prescribed by the Greek General Chart of Accounts and the provisions of the articles 42a up to 43c of the cod. L. 2190/1920 and for such internal controls as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. Auditor's Responsibility Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's system of internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion. **Basis for Qualified Opinion** As a result of our audit arose the following matters: 1) In the account "Participating interests in affiliated undertakings" is included also amount € 100.000,00 in which is disclosed the acquisition cost of shares of a foreign Limited Liability Company, the financial statements of which are audited by Certified Auditors Accountants. The intrinsic book value of these shares amounts in total to € 30.600,00 (Financial Statements 31.12.2011). By deviation from the accounting principles that are provided by Greek company law (cod. L. 2190/1920 and G.G.C.A.), has not been set up provision for value decline of these shares for the arisen difference € 69.400,00 and, as a consequence, the value of this account, the results for the year and the Equity are shown equally in amount increased. 2) It has not been made provision for additional taxes and penalties in respect of the un-audited by the tax authorities, fiscal years 2005 to 2010. Qualified Opinion In our opinion, except for the possible effects of the matters described in the Basis for Qualified Opinion paragraph, the above financial statements present fairly, in all material respects, the financial position of the Company "COSMOS BUSINESS SYSTEMS-INFORMATION SYSTEMS AND TELECOMMUNICATIONS S.A." as at 31 December 2012, and of its financial performance and its cash flows for the year then ended in accordance with the Accounting Standards that are prescribed by the Greek General Chart of Accounts and the provisions of the articles 42a up to 43c of the cod. L. 2190/1920. Emphasis of Matter Without further qualifying our opinion, we draw your attention to the Company's note No 1 under the Balance Sheet where reference is made to the fact that in the account "Payments on account and tangible assets in course of construction" is shown the production cost of two software programmes which have not been completed yet, the outcome of which cannot be predicted at this stage but which, according to the Management letter, are at the final stage of their progress and they are going to proceed to their gradual sale in the Greek and the international market and, therefore, no provision has been made in the financial statements in this respect. Report on Other Legal and Regulatory Requirements We verified the consistency and the correspondence of the content of the Report of the Board of Directors with the above financial statements, under the legal frame of the articles 43a and 37 of c.L. 2190/1920.



Athens, 29 March 2013 Certified Public Accountant Auditor